BMO Insurance Product Overview For Advisor Use Only



Coverage to meet every lifestyle



Term 100

Plan Description	Term 100 is a permanent non-participating whole life insurance plan offering level coverage with guaranteed premiums payable to age 100 after which time the policy becomes paid up. Coverage continues for life.
Issue Ages	0 to 80
Age Calculation	Age Nearest
Minimum Face Amount	\$50,000 (\$25,000 for term conversions)
Maximum Face Amount	\$20,000,000
Banding	\$25,000 - \$99,999 \$100,000 - \$249,999 \$250,000 - \$499,999 \$500,000 - \$999,999 \$1,000,000 and above
Payment Modes and modal factors	Annual Semi-annual (0.5) Monthly PAC (0.08333)
Coverage Type	Single Life Joint First-to-Die (2-3 lives) Joint Last-to-Die (2-3 lives)
Premiums	Guaranteed Level to age 100
Policy Fee	\$144
Multi-Policy Discount	The multi-policy discount is available for multiple applications of term, whole life and living benefits plans submitted to our Head Office within 60 days of the initial application. For personally owned policies the policy owner/lives insured must be an individual purchasing multiple plans or family members applying for multiple plans at the same time. In the case of corporate owned policies, the lives insured must have an established business relationship. The policy fee on the first policy will be the full policy fee, which will be reduced by \$25 for the second and subsequent associated policies. Please refer to the Multi-Policy Discount document (809E) for details.
Risk Class	Non-Smoker Smoker
Death Benefit	Sum Insured
Cash Value	None
Non-Forfeiture Options	None
Policy Loans	None
Available Riders	Term 10, Term 15, Term 20, Term 25 and Term 30 (Single Life or Joint Last-to-Die option) Term 100 Total Disability Waiver of Premium Children's Term Insurance Rider Living Benefit (Critical Illness) 10, 20, 75 and 100 Accidental Death Benefit Business Guaranteed Insurability Option Rider Joint-Last-to-Die Conversion Rider
Other Benefits	BMO Insurance Health Advocate™ Plan



Flexible Coverage Options – all in one plan!

Your clients start with a base of permanent life insurance on themselves and then have the option of adding other types of coverage on their family members or business partners for a more comprehensive insurance plan.

Term Life Riders

Add term riders for temporary life insurance needs:

- Term 10, Term 15, Term 20, Term 25 and Term 30
- Single Life or Joint Last-to-Die coverage option
- Renewable and Convertible

Other Optional Riders

Add other optional coverages depending on your clients' financial objectives:

- · Accidental Death Benefit
- Total Disability Waiver of Premium
- Business Guaranteed Insurability
 Option (BGIO) Rider
- Ioint Last-to-Die Conversion Ride

Term 100

Start with a base of permanent life insurance for long term needs issued under any one of the following coverage options:

- Single Life
- Joint First-to-Die
- Joint Last-to-Die

Term 100 Riders

Add other permanent life insurance riders for family members or business partners issued under any one of the following coverage options:

- Single Life
- Joint First-to-Die
- Joint Last-to-Die

Critical Illness Riders

Add critical illness riders to help protect against the financial burden of surviving a critical illness:

- Living Benefit 10
- Living Benefit 20
- Living Benefit 75
- Living Benefit 100

Children's Term Insuran<u>ce Rider</u>

Add term life insurance protection for your clients' children with the option to convert their coverage to permanent life insurance between the ages of 21 and 25

Plus get the BMO Insurance Health Advocate™ Plan – at no extra cost!

Every policy includes the BMO Insurance Health Advocate™ Plan – access to medical information and services as well as personal assistance programs.

- Medical Information and Services include unlimited access to medical information and services from Teladoc Medical Experts^{®†}

 a leader when it comes to delivering world class medical advice and support.
- Personal Assistance Services include programs provided by TELUS Health, one of Canada's leading providers of these programs.

Applying for Coverage

BMO Insurance gives you the choice of applying for coverage in-person or non-face-to-face. Please use BMO Insurance's Application for Life Insurance and Critical Illness Insurance (126E) for in-person applications or SmartApp for both in-person and non-face-to-face applications.

Go to bmo.com/insurance/advisor/smartapp to get a copy the 126E application under "Forms and Materials", or to bmo.com/insurance/advisor/smartapp to access SmartApp.

Let's connect

To find out more about BMO Insurance products, please call your MGA, contact the BMO Insurance regional sales office in your area or call 1-877-742-5244.

BMO Life Assurance Company, 60 Yonge Street, Toronto, ON M5E 1H5

 Ontario Region
 Quebec - Atlantic Region
 Western Region

 1-800-608-7303
 1-866-217-0514
 1-877-877-1272

bmoinsurance.com/advisor



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Insurer: BMO Life Assurance Company